

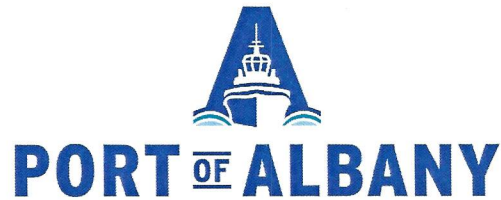


**ALBANY PORT DISTRICT COMMISSION
GOVERNANCE COMMITTEE**

January 22, 2020
12:30 P.M.

AGENDA

- 1) **Approval of Minutes from the November 20, 2019 Governance Committee Meeting (Attached)**
- 2) **2020 Nomination of APDC Officers**
- 3) **Annual Policy Review:**
 - **Code of Ethics**
 - **Extension of Credit Prohibition**
 - **Indemnification**
 - **Personnel Handbook**
 - **Prompt Payment**
 - **Property Disposition**
 - **Property Acquisition**
 - **Procurement Policy**
 - **Sexual Harassment**
 - **Whistleblower**
- 4) **Overview of Conflict of Interest Declarations**
- 5) **Review Summary Results of Confidential Evaluation of Board Performance for 2019. (Attached)**
- 6) **Enter Executive Session¹**
- 7) **Exit Executive Session**



**ALBANY PORT DISTRICT COMMISSION
MINUTES OF GOVERNANCE COMMITTEE
MEETING**

November 20, 2019

Chairperson Tagliento called the meeting to order. In attendance were Chairperson Steffens and Commissioners Coffey and Tagliento. Also present were CEO Hendrick, General Counsel Jordan, Economic Development and Procurement Director Daly and CFO Stuto.

Chairman Tagliento introduced the minutes of the January 23, 2019 meeting. No changes were made to the minutes. Chairman Tagliento called for a motion to approve the minutes. A motion was made by Commissioner Steffens, seconded by Commissioner Coffey and passed unanimously.

PROPOSED 2020 MEETING DATES

General Counsel Jordan presented the Board and committees meeting schedule for the upcoming calendar year. Changes to particular meeting dates were requested. The final calendar will be distributed at the December Board meeting.

REVIEW COMMITTEE CHARTER-GOVERNANCE COMMITTEE

General Counsel Jordan informed the Board that management recommends no changes to the Committee Charter relating to the Governance Committee. The Governance Committee concurred with the recommendation.

RECOMMENDATION FOR 2020 COMMITTEE ASSIGNMENTS

General Counsel Jordan presented the recommended assignments for all standing committees for Board review. The Board agreed with the recommendations until such time as a new Board Member is appointed by the Governor, which will allow for Members to revisit committee posts.

OTHER BUSINESS

There was no other business for discussion.

EXECUTIVE SESSION

There were no items for discussion in Executive Session.

Chairperson Tagliento called for a motion to adjourn the meeting. A motion was made by Commission Steffens, seconded by Commissioner Coffey and passed unanimously. Said meeting was adjourned.



**ALBANY PORT DISTRICT COMMISSION
MEETING**

January 22, 2020

Immediately following the Governance Committee
meeting at 12:30 P.M.

AGENDA

- 1) Approval of Minutes from the December 30, 2019 Commission meeting (Attached)**
- 2) Monthly Financial Update**
- 3) CEO Update**
- 4) Real Property/Development Update**
- 5) Governance Committee Update**
- 6) Election of 2020 APDC Officers (Attached Resolution 1-2020)**
- 7) Annual Multi-Year Contract Review (Attached Resolution 2-2020)**
- 8) Sponsorship Requests**
 - AVillage...Inc. 2020 Celebration of Progress (Attached Resolution 3-2020)
 - Cherry Hill's Hudson River Trading Game (Attached Resolution 4-2020)
- 9) 801 Smith Blvd Foundation Demolition (Attached Resolution 5-2020)**
- 10) Maritime Business Assessment**
 - Tonnage/Longshore Labor Report (Attached)
- 11) Other Business**

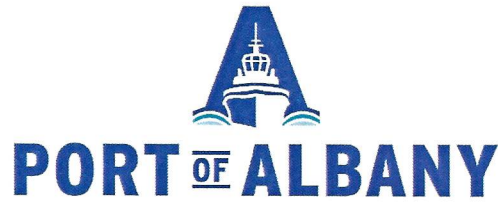
12) Enter Executive Session¹

13) Exit Executive Session

14) Next Meeting: February 26, 2020

¹ Only if necessary (and if approved by a majority vote of the Commission), to discuss:

- a. matters which will imperil the public safety if disclosed;
- b. any matter which may disclose the identity of a law enforcement agent or informer;
- c. information relating to current or future investigation or prosecution of a criminal offense which would imperil effective law enforcement if disclosed;
- d. discussions regarding proposed, pending or current litigation;
- e. collective negotiations pursuant to article fourteen of the civil service law;
- f. the medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation;
- g. the preparation, grading or administration of examinations; and
- h. the proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body, but only when publicity would substantially affect the value thereof.



**ALBANY PORT DISTRICT COMMISSION
MINUTES OF A REGULAR MEETING**

December 30, 2019

Chairperson Steffens called the meeting to order. In attendance were Commissioners Coffey and Cinquanti. Also present were CEO Hendrick, General Counsel Jordan, Economic Development and Procurement Director Daly, CFO Stuto, Director of Security Williams, Deputy Director of Security Teller, William Kahn (UHY Advisors), Brian Kearns (UHY) and Alex Zhang (UHY).

Chairperson Steffens opened the meeting and welcomed Michael Cinquanti to his first meeting as a Commissioner of the Albany Port District. Chairperson Steffens introduced the minutes of the November 20, 2019 Commission meeting. No changes were made to the minutes.

Chairperson Steffens called for a motion to approve the minutes of said meeting. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

AUDIT OVERVIEW BY UHY ADVISORS

Chairperson Steffens recognized William Kahn, Brian Kearns and Alex Zhang from UHY Advisors. Mr. Kahn gave a brief overview of the UHY engagement and introduced Mr. Zhang as the new UHY partner for this year's audit. Mr. Kearns and Mr. Zhang gave an overview of the audit process, discussing the objectives, responsibilities, deliverables and timeline. Mr. Kearns explained that this year they would also be conducting a single audit due to the fact that Port projects had met certain federal funding thresholds. He stated that the audit is due by March 31, 2020.

FINANCIAL UPDATE

CFO Stuto reported that additional vessels called upon the Port that were unexpected in November and December, which lead to increased Port revenues. She does not anticipate any changes to the first quarter forecast. The Port finance team will continue to meet with Manager Vasil and FMT to monitor business outlooks for forecasting purposes.

CEO UPDATE

CEO Hendrick updated the Board on the following:

- The first vessel of the year will be carrying multiple subway cars. It is anticipated that the project will continue moving forward with future shipments expected.
- A river pilot based out of Sandy Hook, New Jersey was killed while working on a ship in New York harbor.
- The Bethlehem Planning Board set a supplemental public meeting for January 6th to take place at the Albany Housing Authority. The Port's administrative team and McFarland Johnson will present the expansion project to the public and answer questions. The Housing Authority is assisting the Port in distributing notices for the meeting.
- The Port's administrative team and McFarland Johnson will meet with Mayor Sheehan, Common Council Members and city staff on January 3rd to give a briefing on the expansion project and the efforts that the Port is making to mitigate any environmental issues and answer questions from the public about future plans.
- 700 Smith Blvd – The Port is petitioning the NYSDEC for a Beneficial Use Determination regarding using asphalt millings as the fill and cover material on the site.
- The purchasers of 900 S. Pearl St. are continuing to move forward with their due diligence efforts.

REAL PROPERTY/DEVELOPMENT UPDATE

Director Daly stated that construction bidding for the new maritime warehouse is anticipated in the first quarter of 2020. The warehouse should be completed within ten months of commencing. The final design of the maritime terminal and external roadway are sequencing in parallel and would begin construction after the warehouse is complete.

APPOINTMENT OF COMMITTEE MEMBERSHIPS

Chairperson Steffens introduced Resolution 17-2019 appointing the members of the Audit, Finance and Governance committees. Commissioner Coffey made a motion to approve the resolution, seconded by Commissioner Cinquanti and passed unanimously. An additional motion was made to make Commissioner Cinquanti the Assistant Secretary to the Board, which was moved by Commissioner Coffey, seconded by Chairperson Steffens and passed unanimously.

801 SMITH BOULEVARD

Chairperson Steffens introduced Resolution 18-2019 regarding the emergency demolition of 801 Smith Boulevard. The Director of Operations memo regarding the steps taken concerning the building and with the City of Albany Department of Buildings and Regulatory Compliance was reviewed. Commissioner Coffey instructed staff to retain all environmental reporting documents

that the City had produced. General Counsel Jordan explained the City's demolition procedure, how DiTonno and Sons demolition company was chosen by the City during a public bidding process and how the Port complied with the City's emergency demolition order and requirements.

Chairperson Steffens called for a motion to authorize the CEO to execute the necessary documents to facilitate the emergency demolition of 801 Smith Boulevard at a cost not to exceed \$477,845. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

CAPITAL REGION CHAMBER DINNER

Chairwoman Steffens introduced Resolution 19-2019 relating to the Capital Region Chamber's Annual Dinner. Staff has determined that this request complies with the Port's Sponsorship Policy. Chairwoman Steffens called for a motion to approve the sponsorship. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

MARITIME BUSINESS ASSESSMENT

Chairwoman Steffens noted that the Board had received Manager Vasil's monthly Ships, Barges and Tonnage Report and Longshore Hours. CEO Hendrick reported that the Port is anticipating an additional 80,000-90,000 tons of woodpulp shipped through the maritime terminal in 2020. The Port and FMT are aggressively pursuing lumber industry companies associated with the wood pulp industry. Two power industry projects are planned for Port utilization in 2020.

OTHER BUSINESS

No other business was discussed.

PUBLIC COMMENT

No public comments were made.

EXECUTIVE SESSION

Chairperson Steffens called for a motion to enter into Executive Session for a discussion regarding the proposed acquisition, sale or lease of real property. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously. No action was taken in Executive Session.

NEXT MEETING

Chairperson Steffens informed all those in attendance that the **next meeting of the APDC Board of Commissioners will be held on Wednesday, January 22, 2020, immediately following the Governance Committee meeting held at 12:30pm.**

Chairperson Steffens called for a motion to adjourn the meeting. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously. The meeting was adjourned.



ALBANY PORT DISTRICT COMMISSION
2019 Forecast - Actual Results through December 31, 2019

	December 2019	Year to Date Jan-Dec 2019	Forecast 2019	Budget 2019	Forecast to Budget Variance
Operating Revenue:					
Rental Income	286,271	3,529,295	3,529,295	3,328,552	200,743
Dockage Fees	22,276	226,797	226,797	293,535	(66,738)
Wharfage Fees:					
Wharfage	72,000	72,000	72,000	-	72,000
Calcium Chloride	-	-	-	19,500	(19,500)
Liquid Fertilizer	7,458	47,458	47,458	40,000	7,458
Grain	-	50,000	50,000	50,000	-
Heavy Lift/Project	10,514	63,436	63,436	299,710	(236,274)
Steel	34,257	96,112	96,112	67,375	28,737
Woodpulp	6,344	82,641	82,641	91,875	(9,234)
Total Wharfage Fees	130,572	339,647	339,647	568,460	(228,813)
Buckeye Revenue	50,000	150,000	150,000	-	150,000
Stevedore Fees and Services	16,667	218,189	218,189	250,000	(31,811)
Crane Equipment Rental	9,520	123,025	123,025	350,000	(226,975)
Security Fees	41,835	370,103	370,103	364,950	5,153
Other Services and Revenue	5,954	35,477	35,477	600	34,877
Total Operating Revenue	563,095	5,064,531	5,064,531	5,156,097	(91,566)
Operating Expenses:					
Payroll, Payroll Taxes and Fringe Benefits	178,662	2,411,588	2,411,588	2,740,097	(328,509)
Other Post Retirement Benefit Expense	-	-	-	312,150	(312,150)
Repairs, Maintenance and Utilities	19,185	276,101	276,101	251,500	24,601
Crane Parts and Repairs	145,487	299,062	299,062	55,000	244,062
Insurance	18,494	203,060	203,060	218,000	(14,940)
Professional and Consulting Fees	13,410	276,800	276,800	304,000	(27,200)
Service Contracts	16,893	237,628	237,628	208,680	28,948
Security and Safety Costs	9,970	42,647	42,647	131,000	(88,353)
Education and Training	160	3,895	3,895	5,000	(1,105)
Office Supplies and Expense	26,115	63,358	63,358	43,090	20,268
Advertising, Promotion and Association Dues	7,054	192,197	192,197	219,691	(27,494)
Contingency	-	-	-	180,000	(180,000)
Total Operating Expense	435,430	4,006,338	4,006,338	4,668,208	(661,870)
Operating Income (Expense) before other items	127,665	1,058,194	1,058,194	487,889	570,304
Depreciation and Other (Income) Expenses:					
Depreciation Expense	222,362	2,124,235	2,124,235	1,996,000	128,235
Interest Income	(2,210)	(22,339)	(22,339)	(82,500)	60,161
Interest Expense	24,891	233,943	233,943	215,726	18,217
Waterfront Development	-	248,882	248,882	267,675	(18,793)
Taxes	-	23,991	23,991	-	23,991
Municipal Support	39,367	157,466	157,466	146,000	11,466
(Gain) Loss on Sale of Asset	-	(4,863)	(4,863)	-	(4,863)
Net Depreciation and Other (Income) Expense	284,409	2,761,315	2,761,315	2,542,901	218,414
Change in Net Position Before Capital Funding	(156,744)	(1,703,121)	(1,703,121)	(2,055,012)	351,891
Capital Grant Revenue	132,947	1,600,525	1,600,525	8,900,000	(7,299,475)
Change in Net Position	(23,797)	(102,596)	(102,596)	6,844,988	(6,947,584)

ALBANY PORT DISTRICT COMMISSION
STATEMENT OF NET POSITION
For the Twelve Months Ending Tuesday, December 31, 2019

	12/31/2019	12/31/2018
ASSETS AND DEFERRED OUTFLOW OF RESOURCES		
CURRENT ASSETS		
Cash	\$2,061,320.73	\$2,991,609.29
Investments	1,497,240.00	738,183.58
Accounts Receivable	315,577.16	507,390.82
Grants Receivable	1,245,664.27	5,045,827.99
Rents Receivable	0.70	38,023.60
Prepaid & Other Assets	196,654.97	244,280.20
TOTAL CURRENT ASSETS	\$5,316,457.83	\$9,565,315.48
NET PROPERTY & EQUIPMENT	\$70,195,128.06	\$68,506,229.39
TOTAL ASSETS	\$75,511,585.89	\$78,071,544.87
Deferred Outflow (GASB 68 Pension)	356,838.00	356,838.00
TOTAL	\$75,868,423.89	\$78,428,382.87
LIABILITIES, DEFERRED INFLOWS OF RESOURCES & NET POSITION		
LIABILITIES		
Obligation under Capital Lease-Bank of America	\$6,205,488.17	\$7,393,927.15
Opeb Liability	3,236,516.96	3,236,516.96
Net Pension Liability	129,174.00	129,174.00
Deferred Rental Income	51,547.21	54,288.15
Accounts Payable	913,189.46	862,498.67
Retainage Payable		930,204.44
Misc Payable	2,644.17	
Accrued Expenses	222,201.12	603,561.13
Security Deposits	108,157.29	116,111.05
TOTAL LIABILITIES	\$10,868,918.38	\$13,326,281.55
Deferred Inflow of Resources	1,713,566.00	1,713,566.00
NET POSITION	\$63,285,939.51	\$63,388,535.32
TOTAL	\$75,868,423.89	\$78,428,382.87

**RESOLUTION 1-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, in furtherance of the APDC mission, Article II of the APDC bylaws provides for the election of APDC officers in accordance with APDC’s enabling legislation and Public Authorities Law; and

WHEREAS, the Members of the Commission desire to approve the Commissioners listed below as the officers of the APDC for 2020;

Chairperson: _____
Treasurer: _____
Secretary: _____
Assistant Secretary: _____

NOW THEREFORE BE IT RESOLVED, that effective immediately, the APDC elects the Commissioners identified above as the officers of the APDC.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 22, 2020
Prepared by:
Patrick K. Jordan, Esq.

**RESOLUTION 2-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, section 2879 of NYS Public Authorities Law requires procurement policies of state and local authorities to require annual board review of any contract involving services to be rendered over a period in excess of one year (“Contracts”); and

WHEREAS, the Contracts requiring review are enumerated on Schedule A, which is attached to this Resolution;

NOW THEREFORE BE IT RESOLVED, that the APDC has reviewed the Contracts enumerated on Schedule A.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 22, 2020

Prepared by:
Annette Gasparly

SCHEDULE A

APDC ANNUAL SERVICE CONTRACT REVIEW

Vendor Name	Service	Contract start date	Renewal Term	Contract Expiration Date
UHY LLP	Professional Services-Auditing	2014	5 one year renewals	10/8/2020
Arthur J Gallagher, Inc.	Professional Services-Insurance	12/1/2014	5 one year renewals	11/30/2019
Ostroff Associates Inc.	Professional Service-Govt Relations	3/6/2014	5 one year renewals	2/9/2021
Intervid, Inc.	Professional Services Security	2/1/2019	5 one year renewals	1/31/2024
TECH II	Professional Services- IT	5/7/2019	One year	5/6/2020
BBL	Shed 1 Replace Construction Mgmt.	12/19/2018	No Renewal	Project completion
McClaren	80 acres Shed 1 preliminary	4/12/19	No Renewal	Project Completion
McFarland Johnson	80 acres- construction design	5/3/19	No Renewal	Project Completion

**RESOLUTION 3-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, in furtherance of the APDC mission, the APDC adopted a Sponsorship Policy (“Policy”) in December 2014; and

WHEREAS, AVillage...Inc. (“AVillage”) has requested APDC sponsorship of its 2020 Celebration of Progress to be held on March 5, 2020 (“Event”); and

WHEREAS, it is part of the missions of both the APDC and AVillage to strive to improve the quality of life of the residents and the economic feasibility of businesses in the South End of Albany; and

WHEREAS, staff has determined that AVillage’s request complies with the Policy.

NOW, THEREFORE, BE IT RESOLVED, that the APDC authorizes APDC sponsorship of the Event at the Community Investor level at a cost not to exceed \$1,000 and authorizes the Chief Executive Officer to effectuate this Resolution.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 22, 2020

Prepared by:
Patrick K. Jordan, Esq.

**RESOLUTION 4-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, the APDC Sponsorship Policy (“Policy”) permits APDC support of events and activities which advance the APDC mission through providing financial assistance in the areas of maritime commerce or economic development; and

WHEREAS, the APDC has been asked to consider sponsoring the Hudson River Trading Game & Navigating the Seas program (2019-2020 School Year) (“Event”); and

WHEREAS, the Event features activities to educate participants in certain economic and navigational aspects of the maritime-industry; and

WHEREAS, the 2020 approved APDC operating budget allocates an amount sufficient to support the Event at a sponsorship level not to exceed \$2,500.

NOW THEREFORE BE IT RESOLVED, the APDC finds that this sponsorship request is in accordance with the Policy and authorizes the Chief Executive Officer to pledge APDC sponsorship of the Hudson River Trading Game & Navigating the Seas program (2019-2020 School Year) in an amount not to exceed \$2,500.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 22, 2020

Prepared by:
Patrick K. Jordan, Esq.

**RESOLUTION 5-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, the APDC was awarded funding under the United States Department of Transportation’s Transportation Investment Generating Economic Recovery (TIGER) program to assist in implementing the strategic maritime infrastructure investment plan; and

WHEREAS, two of the six components of the strategic maritime investment plan are maritime terminal improvements and the exterior transport / roadway improvements; and

WHEREAS, concurrent with the goals of the development of the strategic maritime investment plan, including increasing the amount of cargo handled and stored in the marine terminal and amount of ro-ro, truck and rail movements in the terminal, the APDC entered into an agreement with Federal Marine Terminals to expand the land available for stevedoring business under the Terminal Operating Agreement by twenty-five percent; and

WHEREAS, it was determined that in order to move forward with both the improvement plans and enhanced stevedoring capabilities the outdated and deteriorated structure located at 801 Smith Boulevard would need to be demolished; and

WHEREAS, the building structure was demolished during October and November 2019 pursuant to a demolition order issued by the City of Albany Department of Buildings and Regulatory Compliance; and

WHEREAS, the building’s concrete foundation system remains and must be removed to facilitate the future plans for the marine terminal and the roadway; and

WHEREAS, the APDC solicited bids for the demolition and removal of the foundation at 801 Smith Boulevard; and

WHEREAS, the APDC received three quotes from qualified companies in response to the Invitation for Bids; and

WHEREAS, KEK Excavating was the lowest qualified, responsible and responsive bidder, with a bid quote of \$42,135; and

WHEREAS, in addition to being the lowest qualified bidder KEK Excavating is a certified Woman-owned Business Enterprise.

NOW, THEREFORE, BE IT RESOLVED, that the APDC authorizes the Chief Executive Officer to execute the necessary documents to award the contract to KEK Excavating for the demolition and removal of the foundation at 801 Smith Boulevard at a cost not to exceed \$47,000.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 22, 2020

Prepared by:
Patrick K. Jordan, Esq.

Ships & Barges Report

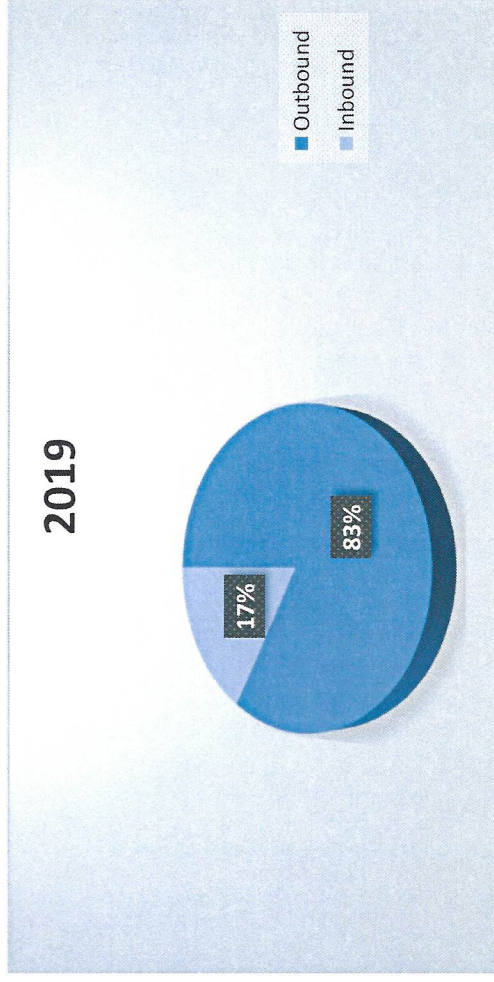
December-2019

Outbound	2018	2019	Change	Percentage
Heavy Lift/Project	2	1	-1	-50%
Barges-Heavy Lift/Project	1	3	2	200%
Scrap Iron	1	1	0	0%
Steel	0	0	0	-
Totals	4	5	1	25%

Inbound	2018	2019	Change	Percentage
Heavy Lift/Project	0	0	0	-
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	2	1	-1	-50%
Totals	2	1	-1	-50%

Year to Date

Total	2018	2019	Change	Percentage
Heavy Lift/Project	40	8	-32	-80%
Barges-Heavy Lift/Project	11	7	-4	-36%
Calcium Chloride	1	0	-1	-100%
Molasses/Fertilizer	1	1	0	0%
Scrap Iron	9	5	-4	-44%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	10	10	0	0%
Totals	72	31	-41	-57%



Ships & Barges

	2018	2019	Change	Percentage
Outbound	33	19	-14	-42%
Inbound	39	12	-27	-69%
Totals	72	31	-41	-57%

Lay Berth

	2018	2019	Change	Percentage
	1	5	4	400%
	12	15	3	25%
Totals	13	20	7	54%

Tonnage Report - Monthly

December-2019

Outbound	2018	2019	Change	Percentage
Heavy Lift/Project	800	319	-481	-60%
Barges-Heavy Lift/Project	0	1387	1387	100%
Scrap Iron	29931	29024	-907	-3%
Steel	0			
Totals	30731	30730	-1	0%

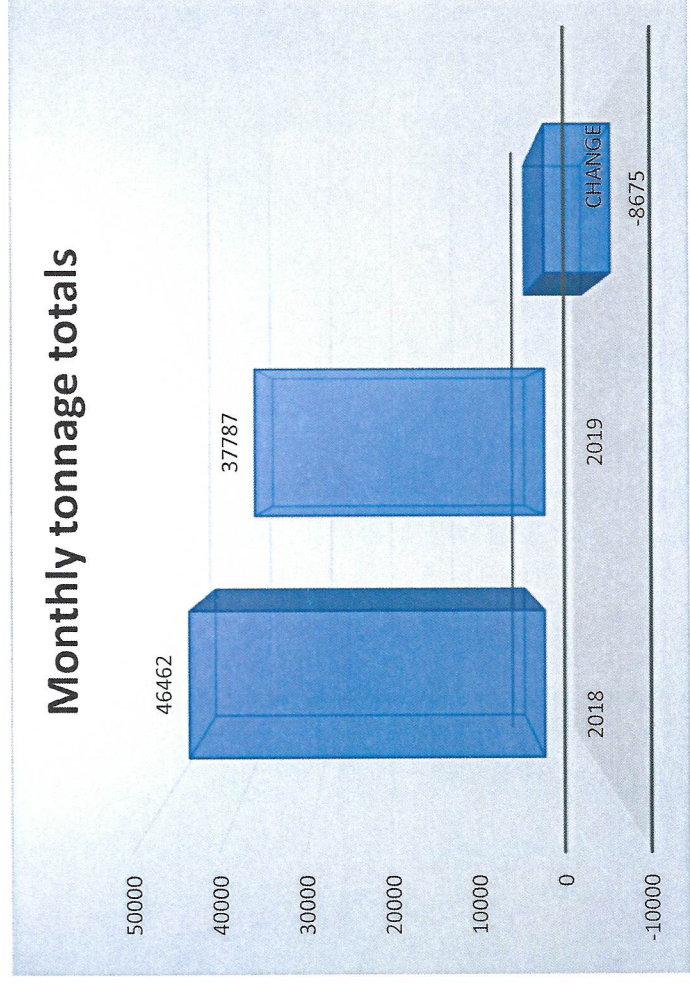
December- 2018-2019 Totals

Total	2018	2019	Change	Percentage
Heavy Lift/Project	933	319	-614	-66%
Barges-Heavy Lift/Project	0	1387	1387	100%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Scrap Iron	29931	29024	-907	-3%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	15598	7057	-8541	-55%
Totals	46462	37787	-8675	-19%

Tonnage Report Monthly

Total	2018	2019	Change	Percentage
Outbound	30731	30730	-1	0%
Inbound	15731	7057	-8674	-55%
Totals	46462	37787	-8675	-19%

Inbound	2018	2019	Change	Percentage
Heavy Lift/Project	133	0	-133	-100%
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	15598	7057	-8541	-55%
Totals	15731	7057	-8674	-55%



December-2019

Tonnage Report - Year to Date

Outbound	2018	2019	Change	Percentage
Heavy Lift/Project	10477	3920	-6557	-63%
Barges-Heavy Lift/Project	1265	2028	763	60%
Scrap Iron	211234	144498	-66736	-32%
Steel	0	0	0	-
Totals	222976	150446	-72530	-33%

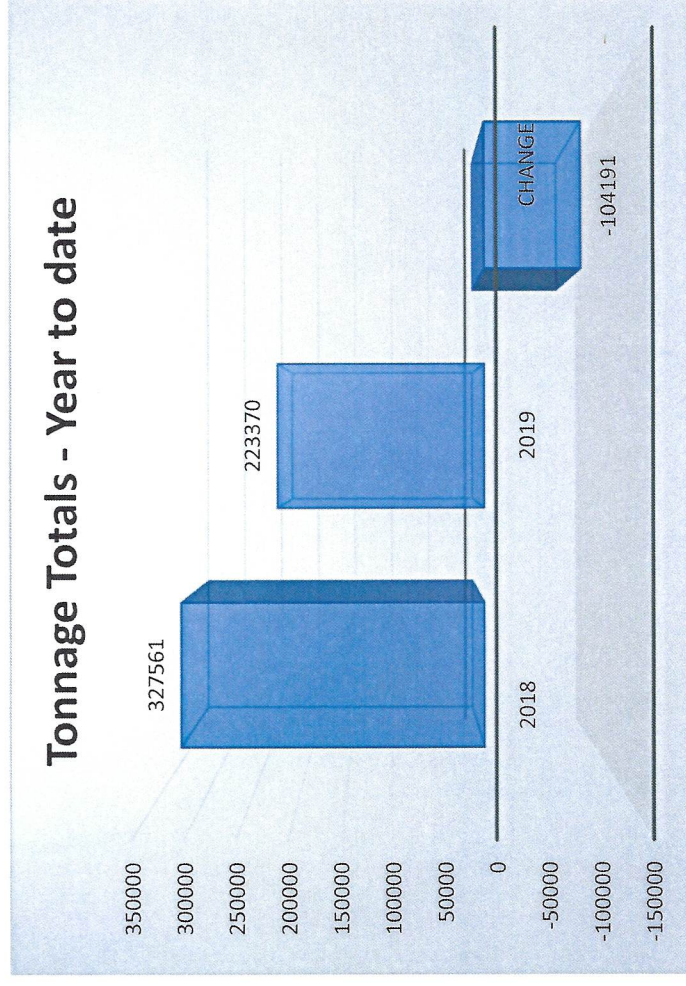
Year to Date

Total	2018	2019	Change	Percentage
Heavy Lift/Project	35471	3920	-31551	-89%
Barges-Heavy Lift/Project	2447	2295	-152	-6%
Calcium Chloride	11045	0	-11045	-100%
Molasses/Fertilizer	11026	9921	-1105	-10%
Scrap Iron	211234	144498	-66736	-32%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	56338	62736	6398	11%
Totals	327561	223370	-104191	-32%

Tonnage Report Year to Date

Total	2018	2019	Change	Percentage
Outbound	222976	150446	-72530	-33%
Inbound	104585	72924	-31661	-30%
Totals	327561	223370	-104191	-32%

Inbound	2018	2019	Change	Percentage
Heavy Lift/Project	24994	0	-24994	-100%
Barges-Heavy Lift/Project	1182	267	-915	-77%
Calcium Chloride	11045	0	-11045	-100%
Molasses/Fertilizer	11026	9921	-1105	-10%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	56338	62736	6398	11%
Totals	104585	72924	-31661	-30%



LONGSHORE HOURS

2015-2016-2017-2018-2019 Comparison

	2015	2016	2017	2018	2019
January	10272.0	2130.5	5265.0	1431.0	1253.0
February	6784.5	4010.0	4591.0	2739.0	3589.0
March	4995.0	3663.0	6166.0	2237.5	2729.5
April	2701.0	2509.5	9438.0	3757.0	2541.0
May	3803.0	2470.0	6549.5	12123.5	3749.0
June	4795.5	2975.0	6939.0	7848.5	3470.0
July	2689.0	2929.0	5437.0	3960.5	2048.5
August	3482.5	3829.5	2992.0	6113.5	1205.0
September	8224.5	4309.0	3604.5	4905.0	2771.5
October	3669.0	5153.5	2738.0	5663.0	2163.0
November	3858.0	4146.0	6133.5	2926.5	1696.0
December	5529.0	6474.0	2133.5	4480.0	2850.5
Total:	60803.0	44599.0	61987.0	58185.0	30066.0

2018-2019 Comparison

	2018	2019
January	1431.0	1253.0
February	2739.0	3589.0
March	2237.5	2729.5
April	3757.0	2541.0
May	12123.5	3749.0
June	7848.5	3470.0
July	3960.5	2048.5
August	6113.5	1205.0
September	4905.0	2771.5
October	5663.0	2163.0
November	2926.5	1696.0
December	4480.0	2850.5
Total:	58185.0	30066.0

