



ALBANY PORT DISTRICT COMMISSION MEETING

June 22, 2020

12:00 P.M.

Pursuant to the Governor's Executive Order No. 202.1, issued March 12, 2020, Article 7 of the Public Officers Law related to public body meetings is suspended and the June 22, 2020 APDC Board of Commissioners meeting will be held remotely. Commissioners and APDC staff are authorized to attend the meeting by conference call. Specified APDC staff will meet in person to facilitate the meeting. In accordance with the Executive Order the meeting will be available for public viewing via on-line live video transmission and recorded, as public in-person access to the meeting is not permitted.

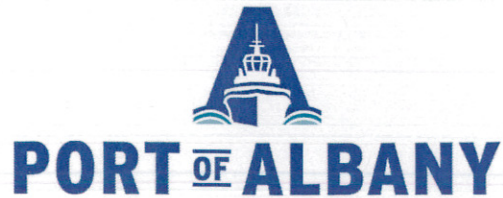
AGENDA

- 1) Approval of Minutes from the May 20, 2020 special meeting and May 27, 2020 Commission meeting (Attached)**
 - (Chairperson intro and discussion of minutes by Board)
- 2) Financial Update (by CFO Stuto)**
- 3) CEO Update (by CEO Hendrick)**
- 4) Real Property/Development Update (by Director Daly)**
- 5) KeyBank - Line of credit (Resolution 16-2020) (by CFO Stuto)**
- 6) IT Services Contract – Tech II (Resolution 17-2020) (by Counsel Jordan)**
- 7) Maritime Business Assessment (by Manager Vasil)**
 - Tonnage/Longshore Labor Report (Attached)
- 8) Other Business (by Chairperson)**

- 9) **Enter Executive Session¹**
- 10) **Exit Executive Session**
- 11) **Next Meeting: July 22, 2020 (by Chairperson)**

¹ Only if necessary (and if approved by a majority vote of the Commission), to discuss:

- a. matters which will imperil the public safety if disclosed;
- b. any matter which may disclose the identity of a law enforcement agent or informer;
- c. information relating to current or future investigation or prosecution of a criminal offense which would imperil effective law enforcement if disclosed;
- d. discussions regarding proposed, pending or current litigation;
- e. collective negotiations pursuant to article fourteen of the civil service law;
- f. the medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation;
- g. the preparation, grading or administration of examinations; and
- h. the proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body, but only when publicity would substantially affect the value thereof.



ALBANY PORT DISTRICT COMMISSION MINUTES OF SPECIAL MEETING

May 20, 2020

Due to the pandemic the May 20, 2020 Board of Commissioners special meeting was held remotely pursuant to the Governor's Executive Order No. 202.1, issued March 12, 2020, which suspended Article 7 of the Public Officers Law related to public body meetings. Prior to the meeting being called to order General Counsel Jordan noted that the meeting was being recorded and transmitted live. For the recording he stated that in attendance were Chairperson Steffens and Commissioners Cinquanti, Coffey and Tagliento. Also present were CEO Hendrick, General Counsel Jordan, Economic Development and Procurement Director Daly, CFO Stuto, Director of Operations Kosa, Director of Security Williams and Deputy Director of Security Teller.

Chairperson Steffens called the meeting to order and introduced Director Daly for a discussion regarding the proposed Maritime Warehouse Project.

MARITIME WAREHOUSE PROJECT

Director Daly updated the Board regarding the next phase of the Port's TIGER funded project schedule, which was the public bidding process for the proposed construction of the new 60,000 sq/ft Maritime Warehouse. This project was deemed essential work as a maritime related facility. Four contracts were publicly let for the project: general construction, fire protection and plumbing, HVAC and electrical work. The Port received four bids for general construction, two bids for fire protection and plumbing, four bids for HVAC and eight bids for electrical work.

Director Daly stated that the bidding process including outreach that the Port undertook worked well and that the universe of responses was large, especially considering COVID-19 protocols.

All bids were evaluated by a review team that consisted of the APDC's management and the construction manager advisor. Upon review by the team and subsequent document evaluation by the construction manager advisor, all bids that were accepted were the lowest costs from qualified, responsible and responsive bidders and recommended to the Board for approval. Three bid alternates were included as part of the general construction proposals but the review team, in consultation with the project engineering firm, determined that it was not advisable to proceed with any of the alternate proposals that were received. The bidding process called for specific

MWBE and SDVOB goals that were set pursuant to State guidelines on three of the four contracts based on funding source and requirements. Director Daly stated that the total project construction estimate based on the bids is \$6,511,900. If approved by the Board the project could start in one month, after completion of contracts and necessary documentation.

Commissioner Coffey stated that he was disappointed that there were not MWBE goals for all contracts. Staff acknowledged the Port has MWBE guidelines, however deviations occur in federally funded projects with different guidelines which were followed.

Chairperson Steffens asked for an explanation regarding TIGER, state and other funding sources and they relate to the project. Director Daly stated that for this construction project 80 percent of the funding is available from TIGER and 20 percent of the funding is expected from the Port. It is expected that one of the four contracts will be fully federally funded and CFO Stuto stated that the balance would come from the Port.

GENERAL CONSTRUCTION CONTRACT

Chairperson Steffens presented Resolution 11-2020 regarding the awarding of the general construction contract portion of the Maritime Warehouse. She called for a motion to authorize the Chief Executive Officer to execute the necessary documents to award the contract to MLB Construction Services, LLC at a cost not to exceed \$5,429,600. A motion was made by Commissioner Cinquanti, seconded by Commissioner Tagliento and passed by a vote of 3-0, with Commissioner Coffey voting present.

FIRE PROTECTION AND PLUMBING CONTRACT

Chairperson Steffens presented Resolution 12-2020 regarding the awarding of the fire protection and plumbing work contract portion of the Maritime Warehouse. She called for a motion to authorize the Chief Executive Officer to execute the necessary documents to award the contract to Condor Fire Sprinkler Co., LLC at a cost not to exceed \$522,700. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

HVAC CONTRACT

Chairperson Steffens presented Resolution 13-2020 regarding the awarding of the HVAC contract portion of the Maritime Warehouse. She called for a motion to authorize the Chief Executive Officer to execute the necessary documents to award the contract to Family Danz Mechanical, LLC at a cost not to exceed \$174,000. A motion was made by Commissioner Tagliento, seconded by Commissioner Coffey and passed unanimously.

ELECTRICAL CONTRACT

Chairperson Steffens presented Resolution 14-2020 regarding the awarding of the electrical work contract portion of the Maritime Warehouse. She called for a motion to authorize the Chief Executive Officer to execute the necessary documents to award the contract to J. McBain, Inc. at a cost not to exceed \$385,600. A motion was made by Commissioner Coffey, seconded by Commissioner Tagliento and passed unanimously.

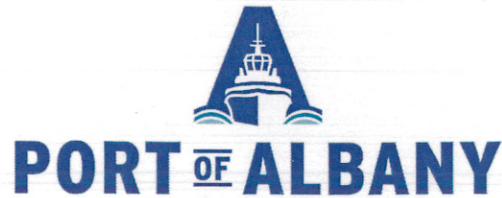
EXECUTIVE SESSION

There was no Executive Session.

NEXT MEETING

Chairperson Steffens informed all those in attendance that the **next meeting of the APDC Board of Commissioners will be held on Wednesday, May 27, 2020 at 12:00 noon.**

Chairperson Steffens called for a motion to adjourn the meeting. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously. The meeting was adjourned.



ALBANY PORT DISTRICT COMMISSION MINUTES OF REGULAR MEETING

May 27, 2020

Due to the pandemic the May 27, 2020 Board of Commissioners meeting was held remotely pursuant to the Governor's Executive Order No. 202.1, issued March 12, 2020, which suspended Article 7 of the Public Officers Law related to public body meetings. Prior to the meeting being called to order General Counsel Jordan noted that the meeting was being recorded and transmitted via on-line video. For the recording he stated that in attendance were Chairperson Steffens and Commissioners Cinquanti, Coffey and Tagliento. Also present were CEO Hendrick, General Counsel Jordan, Economic Development and Procurement Director Daly, CFO Stuto, Maritime Business Development Manager Vasil, Director of Security Williams and Deputy Director of Security Teller.

Chairperson Steffens called the meeting to order and introduced the minutes of the April 22, 2020 Commission meeting. No changes were made to the minutes. Chairperson Steffens called for a motion to approve the minutes of said meeting. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

FINANCIAL UPDATE

CFO Stuto stated that she is forecasting that the Port will be \$93,000 in the black from what was budgeted for the year due to an increase in woodpulp imports, crane hours and security fees. The Port is expected to be approximately \$500,000 under budget in operating expenses due to saving from salaries and fringe benefits regarding open positions and not using the budgeted contingency funds. Depreciation is forecasted to be underbudget \$300,000 along with Grant Revenue underbudget \$3,000,000 due to timing of Capital Projects.

Commissioner Coffey asked about unfilled positions. CFO Stuto stated that the administrative assistant position would be filled but the other budgeted position would not be filled immediately but we do expect these positions to be filled by the end of the fiscal year. Commissioner Coffey discussed with the team the possibility of staff continuing to work remotely and how the staff is handling the current working environment.

CEO UPDATE

CEO Hendrick updated the Board on the following:

- New security standards for dealing with vessels calling on the Port electronically have been implemented.
- There have been no reported COVID-19 cases from the stevedore or longshore labor.
- There are weekly meetings with the Coast Guard, Maritime Administration and AAPA.
- Additional testing of 700 Smith Blvd pursuant to the EPA has been completed and the final soil management plan has been submitted for approval. It is anticipated that the EPA will finish its review in a couple months.
- The fuel tank removal and cleanup of 801 Smith Blvd is complete.
- The Port has been contacting tenants regularly during the pandemic to check on their wellbeing. Cheryl Stock has been highlighting a new tenant for the public each week via the Port's social media.

REAL PROPERTY/DEVELOPMENT UPDATE

Director Daly updated the Board regarding the Maritime Warehouse project. The four contracts that were awarded by the Board on May 20, 2020 have been provided to the approved contractors for review and execution. There will be a kickoff meeting for the project in early June. The federal representatives for the TIGER program are pleased with the progress the Port is making.

Director Daly updated the Board as to the status of the Bethlehem expansion project. The draft Finding Statement, which is the final document required under SEQRA, has been completed and submitted to the Planning Board. The Finding Statement will be presented as final at the next Planning Board meeting. If accepted it will mark the conclusion and adoption of the Generic Environmental Impact Statement and set the parameters of the proposed expansion. The Port's engineering consultants are currently working on the construction designs for the site's infrastructure, including the bridge, roadway and utilities and for the new wharf. Director Daly stated that a federal grant application for funding for the project has been submitted by the Port.

80 SMITH BOULEVARD

Counsel Jordan discussed Resolution 15-2020 regarding the proposed lease of 80 Smith Blvd, a.k.a. 102 Smith Blvd, to the NYS Department of Environmental Conservation. The APDC responded to a Request for Information issued by the State of New York regarding leased space in July of 2019 with a market lease rate value disposition. The proposed lease area is for the 21,480 square foot building and adjoining parking lots. The building is unique in the Port District, in that it includes a field office, laboratory, repair center with lifts and garage space and vehicle fueling capabilities. The proposed lease is for ten years at \$384,492 per year, and will not include an annual CPI increase. DEC is currently in good standing with the Port regarding its current lease requirements. Chairperson Steffens called for a motion to approve Resolution 15-2020, authorizing the lease of the premises. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

MARITIME BUSINESS ASSESSMENT

Manager Vasil discussed adjustments to the marketing and business development plan and approach based on changes in the cargo industry and the effects of the pandemic on the business markets. The Port is increasing the marketing coverage with FMT through new personnel recently added to FMT's team. They are conducting joint virtual sales calls with current and prospective customers and highlighting the ro-ro ramp. Manager Vasil recently made a presentation at RPI on supply chain and logistics and another to the CDTC freight transit committee.

Manager Vasil provided an overview of the Ships, Barges and Tonnage Report and Longshore Hours Report for the first four months of 2020. The Port doubled the amount of vessel calls for the period between 2019 and 2020. There were increases in the heavy lift, project cargo, scrap metal and forest product sectors. There was also an increase in tonnage and labor hours. The Port just received the first trial shipment of 400 units timber that will be headed to a big box store. A ship that will call in July should deliver ten times that amount of timber.

OTHER BUSINESS

There was no other business.

EXECUTIVE SESSION

Chairwoman Steffens called for a motion to enter into Executive Session for a discussion regarding the proposed acquisition, sale or lease of real property. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously. No action was taken in Executive Session.

NEXT MEETING

Chairperson Steffens informed all those in attendance that the **next meeting of the APDC Board of Commissioners will be held on Monday, June 22, 2020 at 12:00 noon.**

Chairperson Steffens called for a motion to adjourn the meeting. A motion was made by Commissioner Tagliento, seconded by Commissioner Cinquanti and passed unanimously. The meeting was adjourned.

ALBANY PORT DISTRICT COMMISSION
2020 Forecast - Actual Results through May 31, 2020

	May 2020	Year to Date Jan-May 2020	Forecast Jun - Dec 2020	Forecast 2020	Budget 2020	Forecast to Budget Variance
Operating Revenue:						
Rental Income	287,617	1,441,526	2,004,027	3,445,553	3,467,431	(21,878)
Dockage Fees	5,526	130,066	160,000	290,066	255,909	34,157
Wharfage Fees:						
Calcium Chloride	-	-	-	-	-	-
Liquid Fertilizer	-	-	20,000	20,000	40,000	(20,000)
Grain	50,000	50,000	-	50,000	50,000	-
Heavy Lift/Project	9,864	31,858	52,500	84,358	98,957	(14,599)
Steel	3,216	18,748	61,250	79,998	101,524	(21,526)
Woodpulp	20,226	50,165	100,000	150,165	104,545	45,620
Total Wharfage Fees	83,305	150,771	233,750	384,521	395,026	(10,505)
Buckeye Revenue	-	50,000	100,000	150,000	150,000	-
Stevedore Fees and Services	16,667	87,658	210,342	298,000	245,000	53,000
Crane Equipment Rental	23,520	90,475	126,665	217,140	156,890	60,250
Security Fees	26,370	177,930	249,102	427,032	382,458	44,574
Other Services and Revenue	2,311	3,618	10,000	13,618	20,708	(7,090)
Total Operating Revenue	445,315	2,132,045	3,093,886	5,225,930	5,073,422	152,508
Operating Expenses:						
Payroll, Payroll Taxes and Fringe Benefits	181,039	1,065,227	1,297,272	2,362,499	2,569,350	(206,851)
Other Post Retirement Benefit Expense	-	-	100,000	100,000	100,000	-
Repairs, Maintenance and Utilities	21,749	92,178	175,000	267,178	265,500	1,678
Crane Parts and Repairs	9,240	3,645	51,355	55,000	55,000	-
Insurance	18,012	92,951	130,000	222,951	229,553	(6,602)
Professional and Consulting Fees	16,352	101,938	300,000	401,938	507,000	(105,062)
Service Contracts	18,586	91,079	130,099	221,178	240,000	(18,822)
Security and Safety Costs	1,450	12,676	120,000	132,676	137,300	(4,624)
Education and Training	-	2,190	3,000	5,190	10,000	(4,810)
Office Supplies and Expense	1,382	5,538	40,000	45,538	50,300	(4,762)
Advertising, Promotion and Association Dues	4,860	84,831	161,662	246,493	264,502	(18,009)
Contingency	-	-	-	-	180,000	(180,000)
Total Operating Expense	272,670	1,552,254	2,508,388	4,060,642	4,608,505	(547,863)
Operating Income (Expense) before other items	172,645	579,791	585,498	1,165,288	464,917	700,371
Depreciation and Other (Income) Expenses:						
Depreciation Expense	220,858	1,104,260	1,546,005	2,650,264	2,947,307	(297,043)
Interest Income	(89)	(6,938)	(4,000)	(10,938)	(14,400)	3,462
Interest Expense	15,566	79,217	108,964	188,181	200,738	(12,557)
Waterfront Development	210,220	229,122	19,780	248,902	269,750	(20,848)
Municipal Support	-	39,904	119,712	159,616	163,000	(3,384)
(Gain) Loss on Sale of Asset	-	-	-	-	-	-
Net Depreciation and Other (Income) Expense	446,556	1,445,565	1,790,461	3,236,027	3,566,395	(330,368)
Change in Net Position Before Capital Funding	(273,911)	(865,775)	(1,204,964)	(2,070,738)	(3,101,478)	1,030,740
Capital Grant Revenue	16,952	47,354	9,000,000	9,047,354	12,094,900	(3,047,546)
Change in Net Position	(256,959)	(818,421)	7,795,036	6,976,616	8,993,422	(2,016,806)

**RESOLUTION 16-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the "APDC") is a public corporation and a district corporation of the state of New York (the "State") established pursuant to Chapter 192 of the Laws of 1925, as amended (the "Act"); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, in furtherance of the APDC mission, the APDC has embarked on a strategic infrastructure investment plan focusing on making marine terminal improvements and efficiencies; and

WHEREAS, the APDC was awarded State and Federal funding to assist in implementing the strategic infrastructure investment plan construction; and

WHEREAS, to properly fund these capital improvements it is necessary for the APDC to secure a line of credit loan to assist in bridging the gap between funding sources; and

WHEREAS, for the APDC to exercise the authority vested in its enabling legislation with respect to the "furtherance of commerce and industries in the district", the execution of a \$2,000,000 line of credit loan is appropriate.

NOW, THEREFORE, BE IT RESOLVED, that the APDC is authorized to obtain a revolving line of credit loan in the maximum principal amount of \$2,000,000 from KeyBank National Association (the "KeyBank Line"), the proceeds of which the APDC intends to use to fund capital projects pending reimbursement for the costs of said projects from New York State and/or Federal grants; and

BE IT IS FUTHER RESOLVED, that in connection with the foregoing, the APDC shall execute any and all documents, instruments and agreements of whatever nature to effectuate the KeyBank Line including without limitation, conditional grant agreements, loan agreements, security agreements, pledge agreements or instruments, financing statements, notes, control agreements, subordination agreements, assignments, certificates and instructions and amendments of any sort in furtherance of the foregoing; and

BE IT IS FURTHER RESOLVED, that in connection with the foregoing, the Chief Executive Officer, shall be authorized on behalf of the APDC (the "Authorized Signatory") with respect to the foregoing, to negotiate, execute, acknowledge and deliver all such documents, instruments and agreements, and to take any other action of whatever nature as the Authorized Signatory deems necessary or desirable, to effectuate the foregoing resolutions on behalf of the APDC.

Signed: _____
(Assistant) Secretary

Date of Authorization: June 22, 2020
Prepared by: Patrick K. Jordan, Esq.

**RESOLUTION 17-2020
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, in furtherance of the APDC mission, to achieve seamless, secure and up to date day-to-day operations, the APDC requires a firm to provide information technology services (collectively, the “Services”); and

WHEREAS, the APDC staff reviewed proposals for the Services in April of 2019 and the APDC Board authorized staff to engage Tech II for a trial period of one year to determine if such Services were adequate and beneficial to the APDC; and

WHEREAS, following said review and quarterly reporting to the board, staff recommends retaining Tech II to provide the Services for an additional year; and

WHEREAS, the 2020 APDC budget has allocated sufficient funds to pay for the Services.

NOW, THEREFORE, BE IT RESOLVED, that the APDC authorizes the Chief Executive Officer to execute the documents necessary for Tech II to provide the annual Services at a cost not to exceed \$30,000.

Signed: _____
(Assistant) Secretary

Date of Authorization: June 22, 2020
Prepared by: Patrick K. Jordan, Esq.

Ships & Barges Report

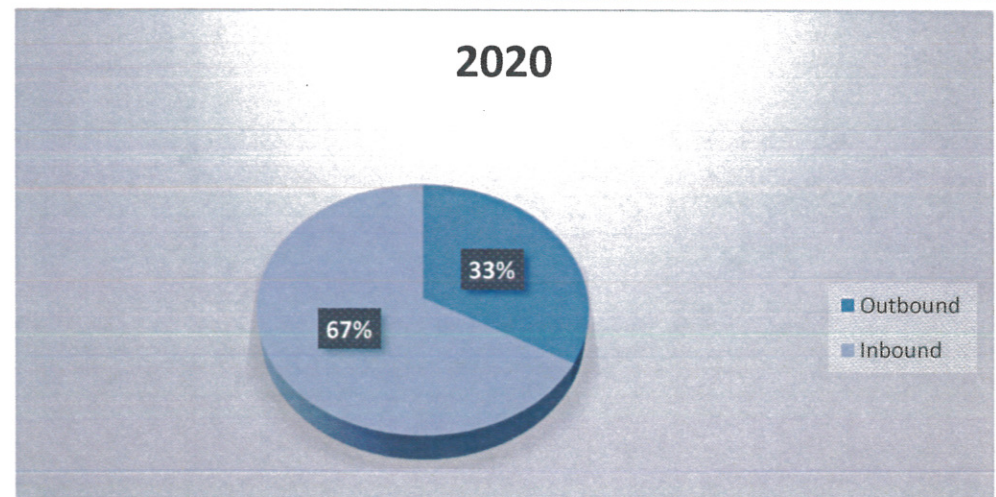
May-2020

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	1	0	-1	-100%
Barges-Heavy Lift/Project	0	1	1	100%
Scrap Iron	1	0	-1	-100%
Steel	0	0	0	-
Totals	2	1	-1	-50%

Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	0	0	-
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	2	2	0	0%
Totals	2	2	0	0%

Year to Date

Total	2019	2020	Change	Percentage
Heavy Lift/Project	3	2	-1	-33%
Barges-Heavy Lift/Project	1	5	4	400%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Scrap Iron	2	3	1	50%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	5	7	2	40%
Totals	11	17	6	55%



Ships & Barges

	2019	2020	Change	Percentage
Outbound	5	9	4	80%
Inbound	6	8	2	33%
Totals	11	17	6	55%

Lay Berth

	2019	2020	Change	Percentage
	0	7	7	
	0	4	4	
Change	0	-3	-3	
%	0%	-43%		

May-2020

Tonnage Report - Monthly

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	522	0	-522	-100%
Barges-Heavy Lift/Project	0	366	366	100%
Scrap Iron	30754	0	-30754	-100%
Steel	0	0	0	-
Totals	31276	366	-30910	-99%

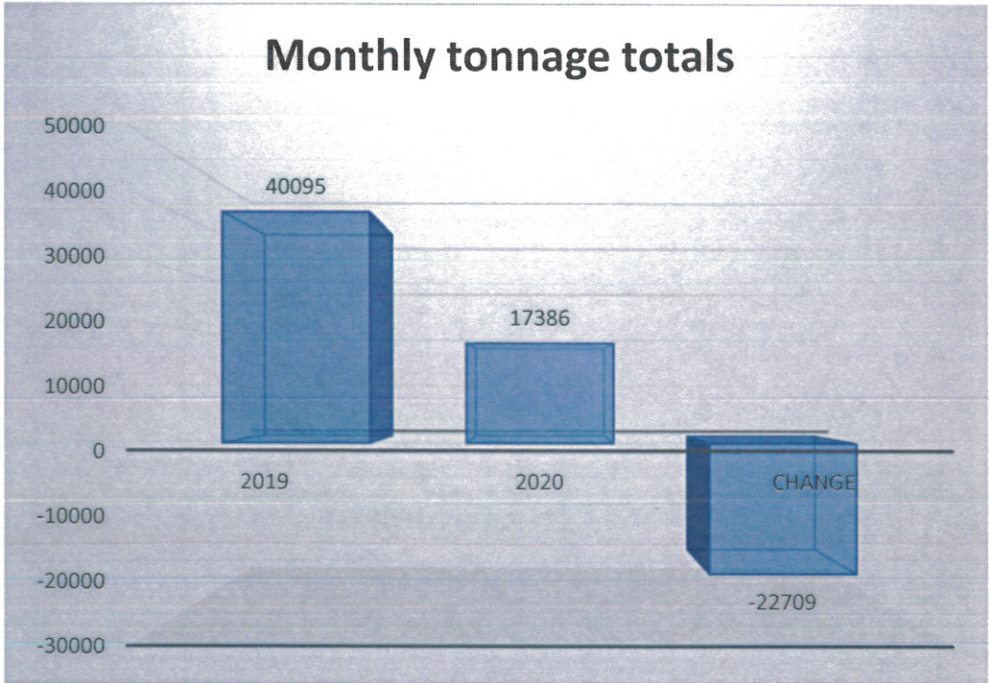
Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	0	0	-
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	8819	17020	8201	93%
Totals	8819	17020	8201	93%

May- 2019-2020 Totals

Total	2019	2020	Change	Percentage
Heavy Lift/Project	522	0	-522	-100%
Barges-Heavy Lift/Project	0	366	366	100%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Scrap Iron	30754	0	-30754	-100%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	8819	17020	8201	93%
Totals	40095	17386	-22709	-57%

Tonnage Report Monthly

Total	2019	2020	Change	Percentage
Outbound	31276	366	-30910	-99%
Inbound	8819	17020	8201	93%
Totals	40095	17386	-22709	-57%



May-2020

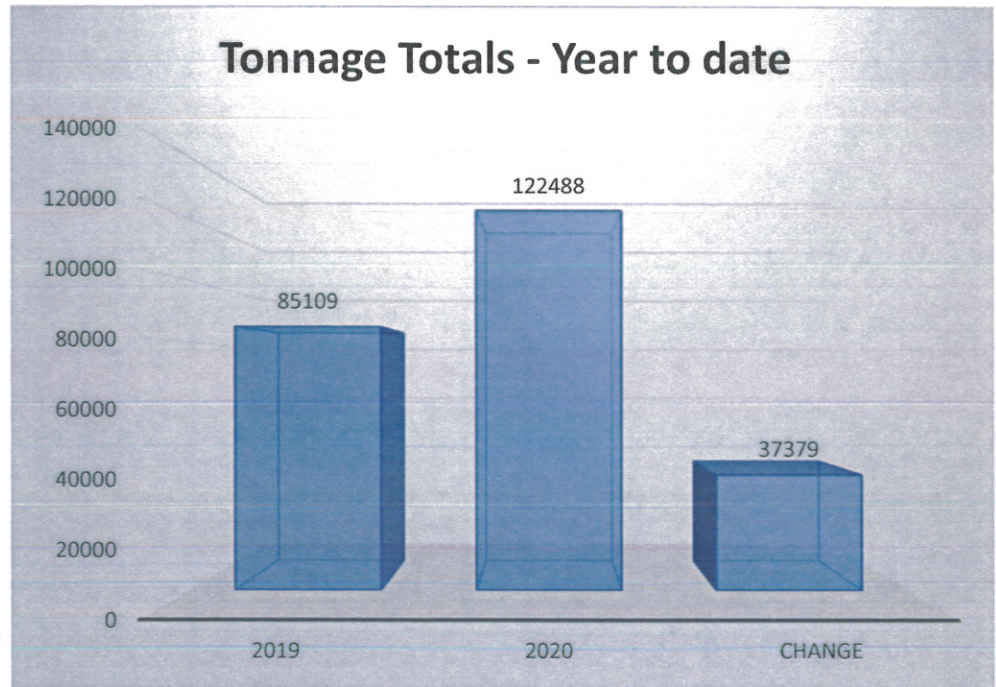
Tonnage Report - Year to Date

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	1377	485	-892	-65%
Barges-Heavy Lift/Project	0	1694	1694	100%
Scrap Iron	57101	71131	14030	25%
Steel	0	0	0	-
Totals	58478	73310	14832	25%

Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	728	728	100%
Barges-Heavy Lift/Project	267	0	-267	-100%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	26364	48450	22086	84%
Totals	26631	49178	22547	85%

Year to Date

Total	2019	2020	Change	Percentage
Heavy Lift/Project	1377	1213	-164	-12%
Barges-Heavy Lift/Project	267	1694	1427	534%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Scrap Iron	57101	71131	14030	25%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	26364	48450	22086	84%
Totals	85109	122488	37379	44%



Tonnage Report Year to Date

Total	2019	2020	Change	Percentage
Outbound	58478	73310	14832	25%
Inbound	26631	49178	22547	85%
Totals	85109	122488	37379	44%

LONGSHORE HOURS

2019-2020 Comparison

	2019	2020
January	1253.0	2709.5
February	3589.0	3317.5
March	2729.0	3214.0
April	2541.0	2531.0
May	3749.0	3280.0
June		
July		
August		
September		
October		
November		
December		
Total:	13861.0	15052.0

2016-2017-2018-2019-2020 Comparison

	2016	2017	2018	2019	2020
January	2130.5	5265.0	1431.0	1253.0	2709.5
February	4010.0	4591.0	2739.0	3589.0	3317.5
March	3663.0	6166.0	2237.5	2729.0	3214.0
April	2509.5	9438.0	3757.0	2541.0	2531.0
May	2470.0	6549.5	12123.5	3749.0	3280.0
June	2975.0	6939.0	7848.5	3470.0	
July	2929.0	5437.0	3960.5	2048.5	
August	3829.5	2992.0	6113.5	1205.0	
September	4309.0	3604.5	4905.0	2771.5	
October	5153.5	2738.0	5663.0	2163.0	
November	4146.0	6133.5	2926.5	1696.0	
December	6474.0	2133.5	4480.0	2850.5	
Total:	44599.0	61987.0	58185.0	30065.5	15052.0

