



PORT OF ALBANY

ALBANY PORT DISTRICT COMMISSION MEETING

JANUARY 27, 2021
12:30 P.M.

Pursuant to the Governor's Executive Order No. 202.1, issued March 12, 2020, Article 7 of the Public Officers Law related to public body meetings is suspended and the January 27, 2021 APDC Board of Commissioners meeting will be held remotely. Commissioners and APDC staff are authorized to attend the meeting by conference call. Specified APDC staff will meet in person to facilitate the meeting. In accordance with the Executive Order the meeting will be available for public viewing via on-line live video transmission and recorded, as public in-person access to the meeting is not permitted.

AGENDA

- 1) **Approval of Minutes from the December 14, 2020 Commission meeting (Attached)**
(Chairperson intro and discussion of minutes by Board)
- 2) **Public Comment**
- 3) **Financial Update (by CFO Stuto)**
- 4) **Governance Committee Update**
- 5) **CEO Update (by CEO Hendrick)**
- 6) **700 Smith Blvd. (Cnsl. Jordan)**
- 7) **Election of 2021 APDC Officers (Resolution 1-2021) (Cnsl. Jordan)**
- 8) **APDC Personnel Handbook Changes (Resolution 2-2021) (Cnsl. Jordan)**
- 9) **Annual Multi-Year Contract Review (Resolution 3-2021) (Cnsl. Jordan)**

**10) Special Counsel/Bond and Project Financing Counsel Services
Hodgson Russ, LLP (Resolution 4-2021) (by Director Daly)**

**11) Maritime Business Assessment (by Mgr. Vasil)
- Tonnage/Longshore Labor Report (Attached)**

12) Other Business (by Chairperson)

13) Real Property/Development Update (by Dir. Daly)

14) Enter Executive Session¹

15) Exit Executive Session

16) Next Meeting: February 17, 2021

¹ Only if necessary (and if approved by a majority vote of the Commission), to discuss:

- a. matters which will imperil the public safety if disclosed;
- b. any matter which may disclose the identity of a law enforcement agent or informer;
- c. information relating to current or future investigation or prosecution of a criminal offense which would imperil effective law enforcement if disclosed;
- d. discussions regarding proposed, pending or current litigation;
- e. collective negotiations pursuant to article fourteen of the civil service law;
- f. the medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation;
- g. the preparation, grading or administration of examinations; and
- h. the proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body, but only when publicity would substantially affect the value thereof.



PORT OF ALBANY

ALBANY PORT DISTRICT COMMISSION MINUTES OF A REGULAR MEETING DECEMBER 14, 2020

Due to the pandemic the December 14, 2020 Board of Commissioners meeting was held remotely pursuant to the Governor's Executive Order No. 202.1, issued March 12, 2020, which suspended Article 7 of the Public Officers Law related to public body meetings. Prior to the meeting being called to order General Counsel Jordan noted that the meeting was being recorded and transmitted via on-line video. Chairperson Steffens called the meeting to order. In attendance were Commissioners Cinquanti, Coffey and Tagliento. Also present were CEO Hendrick, General Counsel Jordan, Economic Development and Procurement Director Daly, CFO Stuto, Maritime Business Development Manager Vasil, Director of Security Williams, Deputy Director of Security Teller and Administrative Assistant DiLillo. Also joining the meeting was Lissa D'Aquanni from MVP Results.

Chairperson Steffens introduced the minutes of the November 18, 2020 Commission meeting. No changes were made to the minutes. Chairperson Steffens called for a motion to approve the minutes of the November 18, 2020 meeting. A motion was made by Commissioner Cinquanti, seconded by Commissioner Tagliento, and passed unanimously.

PUBLIC COMMENT

No public comments were made.

FINANCIAL UPDATE

CFO Stuto reported that there is an increase to the revenue projections for the month of December, which relates directly to an influx of vessels expected into the Port by the end of the month. She stated that with this increase, the budget will be in a much better position with revenue at the end of the year. CFO Stuto reported that expenses continue to be projected significantly under budget. She stated that the change in net position is also projected to be

positively impacted by these changes in revenues and expenses along with the timing of capital expenditure.

CEO UPDATE

CEO Hendrick updated the Board on the following:

- Construction of the Maritime Warehouse is progressing.
- Asphalt work is currently on hold until plants reopen in the spring.
- Expecting steel shipments to come in January and February of 2021. Anticipating an excess of 50,000 tons.
- The Coast Guard met with Port staff and our IT support team this week and provided a thorough evaluation of the Port's cyber security. We received a positive outcome from the assessment.

REAL PROPERTY/DEVELOPMENT UPDATE

Director Daly requested that the real property portion she will discuss be addressed in executive session.

RESOLUTION 27-2020

Counsel Jordan presented resolution 27-2020 relating to the Appointment of Committee Members for 2021. Chairperson Steffens noted that the proposed committee appointments were discussed at the November Governance Committee meeting and that the committee recommended that the Board approved the resolution as presented. Chairperson Steffens called for a motion to approve resolution 27-2020. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

RESOLUTION 28-2020

CFO Stuto presented resolution 28-2020 relating to Insurance Brokerage Services. Four responses were received regarding the RFP. After reviewing the proposals, conducting interviews and verifying references the review team recommended that the Board award the contract to Marshall & Sterling, Inc. at a cost not to exceed \$30,000.00 per year. Some discussion followed. Chairperson Steffens called for a motion to approve resolution 28-2020. A motion was made by Commissioner Coffey, seconded by Commissioner Cinquanti and passed unanimously.

RESOLUTION 29-2020

CFO Stuto presented resolution 29-2020 relating to Annual Financial Audit Services. Three responses were received regarding the RFP. After reviewing the proposals and conducting

interviews the review team recommended that the Board award the contract to UHY, LLP at a cost not to exceed \$34,000.00 per year. Some discussion followed. Chairperson Steffens called for a motion to approve resolution 29-2020. A motion was made by Commissioner Cinquanti, seconded by Commissioner Tagliento and passed unanimously.

MARITIME BUSINESS ASSESSMENT

Manager Vasil provided an overview of the Ships, Barges and Tonnage Report and Longshore Hours Report.

- Ships and barges have both increased this year.
- Tonnage is up 24% from last year.
- Scrap metal increased 25% on ships and 12% on tonnage from last year.
- Woodpulp is up 33% on ships and 44% on tonnage from last year.
- Longshore hours are up 9% from this time last year.
- Anticipates 4 more ships and 3 barges by the end of this year or early next year.
- Winter Port Concept has been very successful in obtaining new business.
- Projecting a 19% increase of ships in 2021 from 2020

EXECUTIVE SESSION

Chairperson Steffens called for a motion to enter Executive Session for the purpose of discussing the proposed sale or lease of real property and the employment history of a particular person and employment matters. A motion was made by Commissioner Cinquanti, seconded by Commissioner Coffey and passed unanimously.

No action was taken during Executive Session. The regular meeting resumed.

OTHER BUSINESS

CEO Hendrick noted that Father Peter Young, a Board Member of the Maritime Ministry had passed way.

NEXT MEETING

Chairperson Steffens informed all those in attendance that the **next meeting of the APDC Board of Commissioners will be held on Wednesday, January 20, 2021 immediately following both the Audit and Governance Committee Meeting held at 12:00 p.m.**

Chairperson Steffens called for a motion to adjourn the meeting. A motion was made by Commissioner Coffey, seconded by Commissioner Tagliento and passed unanimously. The meeting was adjourned.

2020 Budget Goal	Objective	Metric	Status 12-31-2020
New roadway and terminal improvement design	Design completed	Design completion percentage	New engineering team on board to complete terminal / roadway design, New fence installed around expanded maritime terminal and southern access gate, steps toward realigned roadway plan
New warehouse - construction	Construction completed	Construction completion percentage	Warehouse construction 90% complete,
Re-program/re-purpose available land	Create revenue/development opportunities Re-use plan for 700 Smith Blvd	Percentage change of available vacant acres	20% reduction in available / vacant land, plan for another 40% reduction in next quarter
	Re-use plan for 877 S Pearl Street/13 Binghamton	Number of parcels mapped as leased, sold or under development integrated with relevant information	Public comment period for clean up plan commenced, close out mid Jan 2021, expected lease agreement first quarter 2021, discussions with APRC on relocating their admin building to create bigger footprint
	Close on sale of 900 S Pearl Street		General interest, current temporary use on site
	Obtain necessary regulatory approvals	Approval granted of FGEIS, approval of access design and permits	Next step site plan based on specific project plans
	Design & permitting access and bridge		NYSERDA Award 1/15/2021 80 acres fully optioned
Continue Port expansion efforts	Pursue federal and state grant funding opportunities (5-6 major sources)		Project plans for 605,000SF manufacturing facility and 500 LF of heavy capacity wharf
	Business development results	Number of business development meetings, percentage of land leased or number of business development commitments	MOU in place - next steps execute three party agreement and lease as well as NYSERDA agreement
Identify, monitor and report cybersecurity risk	Increase awareness of cybersecurity risks	Percentage of staff who have completed a cybersecurity awareness program offered through a Center for Internet Security affiliated provider	All staff have completed cyber security training in the 1st quarter.
	Formalize change control management process	Numbers of user, equipment or access adds, changes and/or deletes	Completed in the 2nd quarter.
	Formalize risk registry	Number of items that are identified as high	Completed in the 2nd quarter.

2020 Budget Goal (Maritime)	Objective	Metric	Status 12-31-2020
Retain imports	Continue efforts with railroads to provide best pricing for wood pulp shipments to ensure retention of this market sector business	Ships and tons of imported woodpulp on an annual basis. (6 ships-60,000 tons)	7 ships-50,486 st. Plant shutdowns in U. S. and Europe plus market penetration and sales slowed down.
	Retain shipments of imported calcium chloride that is primarily shipped to Canada	Shipments totaling 10-12,000 s.t. annually (8,000 s.t. annually)	Action with receiver to switch back to break bulk from container continues. U. S. headquarters discussing with European headquarters.
	Obtain shipments of imported lumber destined to Connecticut previously moving through Philadelphia port terminals	Short tons of lumber secured	New business in the amount of 14,988 s.t. 1 vessel call with only lumber and 4 vessel calls where lumber was shipped with woodpulp.
	Working with foreign company with office in New Jersey to obtain shipments of Kraft liner board	Obtain 18,000 short tons of Kraft linerboard annually	New business in the amount of 7,340 s.t. secured. Volume should increase as 2020 was a trial shipment year.
Obtain New Import Business	Identify and secure steel shipments to move over our facilities	Breakbulk shipments of imported steel (3 shipments - 3,000 s.t.)	Handled 2,097 s.t. in 2020.
	Obtain shipments of more than the two major energy construction projects we are working on in Ohio and Pennsylvania	Import shipments for major energy construction projects	International related energy projects have been cancelled or shut down until various factors change 1,213 s.t. major project in 2020.
	<u>Domestic, land based wind energy project shipments.</u> Maintain contact with wind energy firms to obtain shipments of blades, nacelles and towers	Wind energy shipments moving over our facilities	Wind energy projects identified were in Western New York and Western New York Port was utilized due to lower cost.
Obtain international and domestic project cargo shipments over the Ro-Ro ramp	Continue efforts begun to develop new international project cargo shipments	Number of International project cargo shipments moving over new Ro-Ro ramp	The one anticipated Ro-Ro movement was changed to lift-on/lift-off at customer's request. No other opportunities at this time.
	Develop marketing program aimed at South Atlantic and Gulf coast barge operators to secure domestic project cargo	Number of Domestic project cargo shipments moving over new Ro-Ro ramp	Domestic shipments of power generation products are moving via lift-on/lift-off over our docks not via Ro-Ro. We handled 7
Obtain new export business	<u>Exportation of logs in container</u> Working with New Zealand company and local service provider to cut, stow and ship logs in containers to China <u>Exportation of hay from New York to Middle East</u>	100 x 40' containers per week or 4,000 annually on a seasonal basis	The port continues to work on this goal.Co-Vid has impacted the container industry and the supply chain is in a state of flux with chassis, pricing and container equipment situations.
	Working with major New Jersey agriculture company, university extension and farmers to develop new market for farmers	Shipments of hay in containers a new market for New York farmers	The port continues to work on this goal. Hay farmers looking for new markets to no avail as container industry in state of flux.

**RESOLUTION 1-2021
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended (the “Act”); and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, in furtherance of the APDC mission, Article II of the APDC bylaws provides for the election of APDC officers in accordance with APDC’s enabling legislation and Public Authorities Law; and

WHEREAS, the Members of the Commission desire to approve the Commissioners listed below as the officers of the APDC for 2021;

Chairperson: _____
Treasurer: _____
Secretary: _____
Assistant Secretary: _____

NOW THEREFORE BE IT RESOLVED, that effective immediately, the APDC elects the Commissioners identified above as the officers of the APDC.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 27, 2021
Prepared by:
Patrick K. Jordan, Esq.

**RESOLUTION 2-2021
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended; and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, section 2824 of NYS Public Authorities Law requires board members of state and local authorities to adopt certain policies related to oversight of management and staff; and

WHEREAS, in accordance with the APDC Committee Charter, annual policy review and approval helps improve oversight, accountability and transparency at the Port, thereby strengthening public confidence in its operations; and

WHEREAS, the APDC Governance Committee has reviewed the APDC Policies enumerated on the attached Schedule A (“Existing Policies”) and recommends the continued approval of the Existing Policies; and

WHEREAS, the APDC Governance Committee has reviewed the recommended changes to the APDC Personnel Handbook (“Changes”) as described in the attached memorandum and recommends the approval of the Changes.

NOW, THEREFORE, BE IT RESOLVED, that the APDC approves the Existing Policies and the Amended Procurement Policy.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 27, 2021

Prepared by:
Patrick K. Jordan, Esq.

Resolution 2-2021

Annual Policy Review

Schedule A

Code of Ethics

Extension of Credit Prohibition

Indemnification

Prompt Payment

Property Disposition

Property Acquisition

Procurement Policy

Sexual Harassment

Whistleblower



Resolution 2-2021

Proposed changes to the APDC Personnel Handbook

As part of the annual review of APDC policies, an outline of the recommended changes to the APDC Personnel Handbook are listed below:

Throughout the Personnel Handbook:

1. General Manager has been changed to Chief Executive Officer. This update reflects the title change previously approved.
2. Maintenance Manager has been changed to Director of Operations and Facilities. This update reflects the title change previously approved.
3. General Manager or his/her designee has been changed to Human Resources.

Section 1.0 (Equal Employment Opportunity): Change to language to include all protected classes.

Section 1.1 (Internal Complaint Procedure): Clarification to complaint procedure.

Section 1.2 (Harassment): Currently, this section references an area relating to Sexual Harassment. The update refers employees to reference a separate APDC Sexual Harassment Policy.

Section 2.3 (Employee Classification): Addition of worker classification.

Section 2.4 (Work Week): Updated to reflect that exempt and non-exempt commission employees work 37.5-40 hours per week.

Section 2.6 (Overtime): Numbers 2 thru 4 have been eliminated and are covered under Section 3.2.

Section 3.2 (Holidays): Addition of Juneteenth Day (June 19th).

Section 3.3 (Vacation Leave): Adjustment to accrued time for full-time exempt employees.

Section 3.4 (Sick Leave): Addition of worker classification, adjustment to the maximum amount of credits to accumulate and clarification relating to sick abuse and medical verification requirements.

Section 3.7 (Bereavement): Addition of grandparent to list of family members.

Section 3.10 (Family Medical Leave Act): Updated with NYS law in addition to federal law.

Section 4.0 (Benefits): Clarifying that insurance coverage opt-out payments are annual.

Section 5.9 (Reimbursement): Amending timeframe of reports submissions from 5 days to 2 weeks of an employee returning from travel.

Section 6.2 (Voluntary Termination): Added language in relation to Directors and Senior Management providing a one-month notification prior to leaving employment.

Section 6.6 (Retirement): Changed notification of retirement from six months to three months.

Section 6.7 (Health Insurance Benefits for Retirees): Omitted last paragraph relating to COBRA benefits for a retired employee's dependents

**RESOLUTION 3-2021
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended; and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, section 2879 of NYS Public Authorities Law requires procurement policies of state and local authorities to require annual board review of any contract involving services to be rendered over a period in excess of one year (“Contracts”); and

WHEREAS, the Contracts requiring review are enumerated on Schedule A, which is attached to this Resolution.

NOW, THEREFORE, BE IT RESOLVED, that the APDC has reviewed the Contracts enumerated on Schedule A.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 27, 2021
Prepared by:
Patrick K. Jordan, Esq.

SCHEDULE A

APDC ANNUAL SERVICE CONTRACT REVIEW

VENDOR NAME	SERVICE	CONTRACT START DATE	RENEWAL TERM	CONTRACT EXPIRATION DATE
Intervid	Professional Services - Security	02/01/19	5 one year renewals	1/31/2024

**RESOLUTION 4-2021
OF THE
ALBANY PORT DISTRICT COMMISSION**

WHEREAS, the Albany Port District Commission (the “APDC”) is a public corporation and a district corporation of the state of New York (the “State”) established pursuant to Chapter 192 of the Laws of 1925, as amended; and

WHEREAS, the APDC strives to responsibly and effectively manage the publicly-owned maritime Port of Albany-Rensselaer, contributing to the economy of the Capital Region and beyond while emphasizing transparency and public stewardship as prescribed in the APDC Mission Statement; and

WHEREAS, as recommended by the Growth Strategy in 2018 the APDC purchased an 80-acre piece of land in the Town of Bethlehem in order to expand the Port District and increase future business potential; and

WHEREAS, upon completion of the State Environmental Quality Review Act process the APDC began the construction and permitting design and engineering phases of the development of the expansion site; and

WHEREAS, it was necessary for the APDC to hire Special Counsel to provide the necessary expert legal services related to the complex financial structuring, negotiating and bonding such a development plan entails; and

WHEREAS, after the completion of a competitive evaluation process, on July 22, 2020 the APDC authorized the retention of Hodgson Russ LLP to provide Special Counsel / Bond and Project Financing Counsel Services for the first phase of the engagement needed to assist the APDC in exploring the creation of a Special Purpose Entity to facilitate the development, project financing and working with potential offshore wind development companies in the submissions to the New York State Energy Research and Development Authority (“NYSERDA”), as part of the proposals for New York State’s Offshore Wind Project, which included a Port Infrastructure Investment grant funding competition; and

WHEREAS, Hodgson Russ has proved to be a vital member of the APDC’s team in dealing with multiple potential offshore wind development companies, financial service providers and NYSERDA, spending over 240 hours and participating in over 75 meetings to ensure that the APDC was successful in its bid to attract a major offshore wind development company to the Port of Albany; and

WHEREAS, Governor Cuomo announced in his 2021 State of the State a historic offshore wind investment which included the selection of the Port of Albany as the first offshore wind tower manufacturing site in the nation and a key part of the Governor’s \$644 million statewide public and private port investments; and

WHEREAS, this project will transform the Port's 80-acre expansion site into a world class manufacturing facility and maritime operation and also develop land in the Port's existing district and utilize recently improved maritime enhancements to support this endeavor; and

WHEREAS, the APDC requires the continued expertise and assistance of Hodgson Russ LLP to continue to work with and on behalf of the APDC with Marmen Inc., Welcon A/S and Equinor Wind US LLC to develop the bond financing and leasing structure necessary to ensure a successful project and long term tenancy.

NOW, THEREFORE, BE IT RESOLVED, that the APDC authorizes the continued retention of Hodgson Russ LLP to provide Special Counsel / Bond and Project Financing Counsel Services at a cost not to exceed \$100,000 for the next phase of this development.

Signed: _____
(Assistant) Secretary

Date of Authorization: January 27, 2021
Prepared by: Patrick K. Jordan, Esq.

Ships & Barges Report

December-2020

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	1	0	-1	-100%
Barges-Heavy Lift/Project	3	0	-3	-100%
Scrap Iron	1	1	0	0%
Steel	0	0	0	-
Totals	5	1	4	-80%

Year to Date

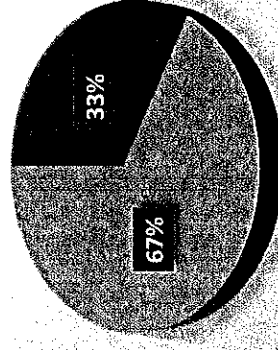
Total	2019	2020	Change	Percentage
Heavy Lift/Project	8	9	1	13%
Barges-Heavy Lift/Project	7	7	0	0%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	1	1	0	0%
Scrap Iron	5	6	1	20%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	10	14	4	40%
Totals	31	37	6	20%

Ships & Barges

	2019	2020	Change	Percentage
Outbound	19	21	2	11%
Inbound	12	16	4	33%
Totals	31	37	6	20%

Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	0	0	-
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	1	2	1	100%
Totals	1	2	1	100%

2020



Lay Berth

	2019	2020	Change	%
	5	1	-4	-80%
	15	6	-9	-60%

December-2020

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	319	0	-319	-100%
Barges-Heavy Lift/Project	1387	0	-1387	-100%
Scrap Iron	29024	15742	-13282	-46%
Steel	0	0	0	-
Totals	30730	15742	-14988	-49%

December- 2019-2020 Totals

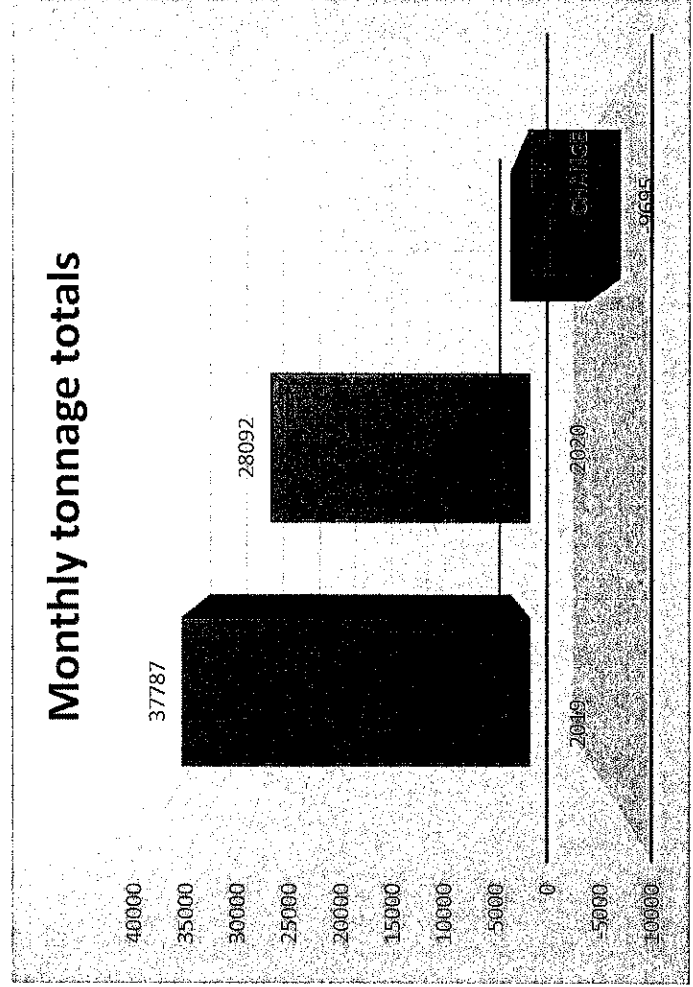
Total	2019	2020	Change	Percentage
Heavy Lift/Project	319	0	-319	-100%
Barges-Heavy Lift/Project	1387	0	-1387	-100%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Scrap Iron	29024	15742	-13282	-46%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	7057	12350	5293	75%
Totals	37787	28092	-9695	-26%

Tonnage Report Monthly

Total	2019	2020	Change	Percentage
Outbound	30730	15742	-14988	-49%
Inbound	7057	12350	5293	75%
Totals	37787	28092	-9695	-26%

Tonnage Report - Monthly

Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	0	0	-
Barges-Heavy Lift/Project	0	0	0	-
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	0	0	0	-
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	7057	12350	5293	75%
Totals	7057	12350	5293	75%



December-2020

Tonnage Report - Year to Date

Outbound	2019	2020	Change	Percentage
Heavy Lift/Project	3920	3239	-681	-17%
Barges-Heavy Lift/Project	2028	2216	188	9%
Scrap Iron	144498	144498	0	0%
Steel	0	0	0	-
Totals	150446	149953	-493	0%

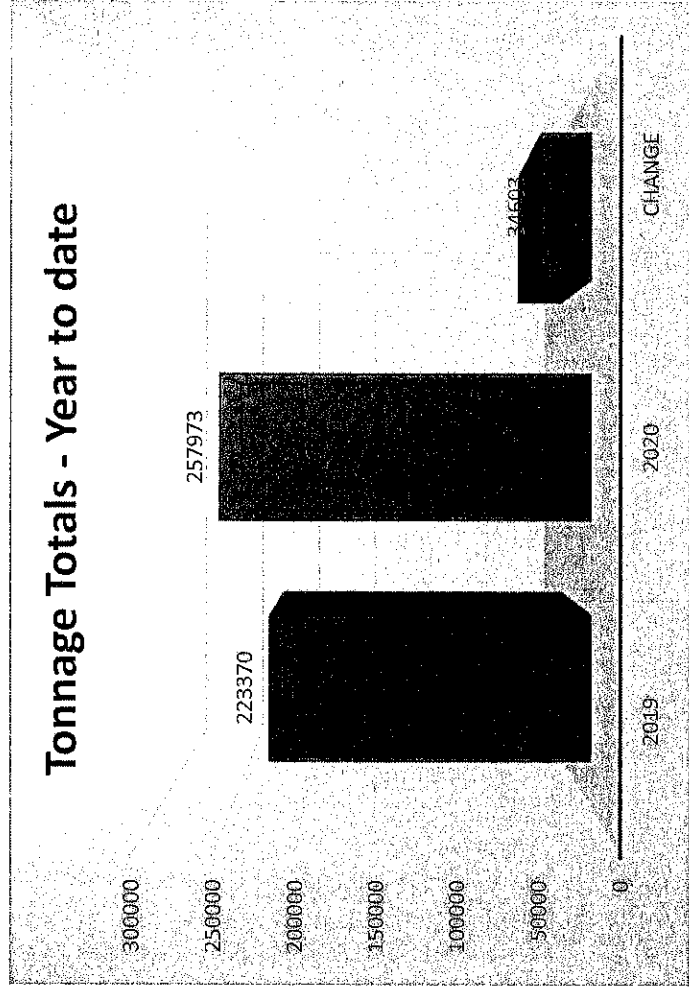
Year to Date

Total	2019	2020	Change	Percentage
Heavy Lift/Project	3920	3967	47	1%
Barges-Heavy Lift/Project	2295	2216	-79	-3%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	9921	14809	4888	49%
Scrap Iron	144498	144498	0	0%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	62736	92483	29747	47%
Totals	223370	257973	34603	15%

Tonnage Report Year to Date

Total	2019	2020	Change	Percentage
Outbound	150446	149953	-493	0%
Inbound	72924	108020	35096	49%
Totals	223370	257973	34603	16%

Inbound	2019	2020	Change	Percentage
Heavy Lift/Project	0	728	728	-
Barges-Heavy Lift/Project	267	0	-267	-100%
Calcium Chloride	0	0	0	-
Molasses/Fertilizer	9921	14809	4888	49%
Steel	0	0	0	-
Urea	0	0	0	-
Wind Energy	0	0	0	-
Woodpulp	62736	92483	29747	47%
Totals	72924	108020	35096	48%



DECEMBER 2020

LONGSHORE HOURS

2019-2020 Comparison

	2019	2020
January	1253.0	2709.5
February	3589.0	3317.5
March	2729.0	3214.0
April	2541.0	2531.0
May	3749.0	3280.0
June	3470.0	2159.0
July	2048.5	2504.5
August	1205.0	2351.5
September	2771.5	1870.0
October	2163.0	2831.0
November	1696.0	2775.5
December	2850.5	2467.0
Total:	30065.5	32010.5

2016-2017-2018-2019-2020 Comparison

	2016	2017	2018	2019	2020
January	2130.5	5265.0	1431.0	1253.0	2709.5
February	4010.0	4591.0	2739.0	3589.0	3317.5
March	3663.0	6166.0	2237.5	2729.0	3214.0
April	2509.5	9438.0	3757.0	2541.0	2531.0
May	2470.0	6549.5	12123.5	3749.0	3280.0
June	2975.0	6939.0	7848.5	3470.0	2159.0
July	2929.0	5437.0	3960.5	2048.5	2504.5
August	3829.5	2992.0	6113.5	1205.0	2351.5
September	4309.0	3604.5	4905.0	2771.5	1870.0
October	5153.5	2738.0	5663.0	2163.0	2831.0
November	4146.0	6133.5	2926.5	1696.0	2775.5
December	6474.0	2133.5	4480.0	2850.5	2467.0
Total:	44599.0	61987.0	58185.0	30065.5	32010.5

